**Six Step Decision-Making Process (Daft)**

Here is the graphic representation of the decision making process:

|  |
| --- |
| [http://3.bp.blogspot.com/-vdiL7XDqpi4/TwIFkgzN6iI/AAAAAAAAAE4/Q56Qjx4owgY/s400/6StepDaftManagerialDecisionMakingProcess.png](http://3.bp.blogspot.com/-vdiL7XDqpi4/TwIFkgzN6iI/AAAAAAAAAE4/Q56Qjx4owgY/s1600/6StepDaftManagerialDecisionMakingProcess.png) |
| Six Step Decision-Making Process by Daft |

**Step 1: Recognition of decision requirement.**  
A decision requirement can be based on a problem or an opportunity. Managers scan the environment regularly, to identify whether there are internal or external factors that require decision action.

**Step 2: Diagnosis and analysis of causes.**You will refine your understanding of the actual situation and identify the root causes.

**Step 3: Development of alternatives.**

Next step is to generate alternatives solutions that will respond to the needs of the situation and correct the underlying causes.

**Step 4: Selection of desired alternative**.

Choose best alternative which is the solution that best fits the overall goals and values of the organization and achieves the desired results using the fewest resources.

**Step 5: Implementation of chosen alternative.**  
This stage involves the use of managerial, communication, administrative, and persuasive abilities to ensure the choice is carried out. The success of a decision is based on how it is implemented.

**Step 6: Evaluation and feedback.**Gather information that tells you whether it was effective in achieving its goals and how well the decision was implemented. Feedback is the part of monitoring that assesses whether a new decision needs to be made, and if so it will help them get back on track.   
  
The process is a good list of verbal phrases of activities without clear activity titles. Each can be changed into a verb. The front end and the backend are complete in my opinion. The middle part is rather thin in the evaluation of criteria how to select the best alternative.